

# FIRM HISTORY



## FOUNDED IN 1965

Philip Macchi, Sr. first hung his shingle in 1965 when Norwood was predominantly a factory town. Over the course of the past 50 + years, the area has grown and developed from its factory roots into the vibrant, mixed-use community it is today, and Macchi & Macchi has been intimately involved with that growth. Indeed, the Firm has played a role in nearly every major real estate development project in the area, shepherding each one through the intricate legal landscape from concept to grand opening and beyond. Although the neighborhood is now barely recognizable, the Firm is still located in the same brick and mortar building that Phil Sr.'s father (a local factory worker) built with his own hands. Phil Sr.'s capacity for complexity, his meticulousness, and his legal sophistication have established Macchi & Macchi as the pre-eminent commercial real estate firm in the area.

## GROWTH INTO 2000'S

The younger Philip Macchi (Phil Sr.'s elder son) began working part-time at the Firm while still in law school, and he became a full partner in 2004. Phil has leveraged his knowledge of the local landscape, his legal acumen, his strategic insight, and his dedication to his community's betterment to build on the foundation created by his father and to bring the Firm into the 21st century. Over the past two decades, Phil has cultivated a reputation for legal excellence that is well known throughout the community. At the same time, he is known as down to earth and approachable by clients, town officials, and opposing counsel alike.

## CONTINUING EVOLUTION

Although rooted in a rich history, Macchi & Macchi has always had a vision towards the future. As a result, in 2017 the Firm was delighted to welcome Joanna Giorgio Hilvert as Senior Counsel. Given the firm's exacting standards, expanding the top tier of attorneys was extremely daunting. Joanna, however, exceeded all expectations. Moving to Macchi & Macchi from a large Boston firm, Joanna brought with her nearly two decades of experience in commercial real estate, environmental law and business law, along with her impeccable judgment, comprehensive legal scholarship, dedicated community involvement, and friendly demeanor.

*With its solid foundation and visionary perspective, Macchi & Macchi will continue to serve as a stalwart partner to its clients for decades to come.*

**MACCHI &  
MACCHI, LLC**

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